

Seeking a leadership position where I can leverage my client and project management experience to cultivate and manage project delivery teams. In parallel, I will contribute my expertise in project, program, and operations management to help the organization achieve its maximum potential through fine tuning internal processes and procedures.

PROFESSIONAL EXPERIENCE

DNV GL Energy and Sustainability Senior Consultant

Rosslyn, VA
January 2011-present

Client and Project Management

Directly responsible for over \$4M in client contracts managing multiple teams composed of 60+ staff members across diverse disciplines including information technology, economics, engineering, statistics, behavioral science, and evaluation/measurement/verification (EM&V).

Tennessee Valley Authority: Voltage Optimization (VO) Program Impact Evaluation

- Responsible for evaluating and reporting energy impacts of the EPA qualifying Voltage Optimization Program;
- Designed, developed, and deployed a Data Management system supporting automated transfer of daily 1-hour interval files across multiple power companies and their respective multiple control zones;
- Developed Portal site and Dashboard to provide stakeholders real time program reporting.

Old Dominion Electric Cooperative (ODEC)

- Evaluated impacts of ODEC's growing energy efficiency portfolio and demand response programs;
- Conducted research and analysis in support of ODEC's load forecasting and energy efficiency teams.

Dominion Power

- Managed impact evaluation of Dominion's Residential Heat Pump Upgrade Program;
- Team performed on-site metering of participants to more accurately quantify energy and demand reductions;
- Conducted primary data collection through survey research to determine program influences on participants;
- Developed and delivered annual report to Virginia State Corporation Commission summarizing program achievements.

Department of Energy (DOE)/Oak Ridge National Laboratory

- Served as the Project Manager for the National Evaluation of DOE's State Energy Program;
- Managed DNV GL and subcontractor teams across the country to evaluate and determine the national impact of DOE funded state energy programs;
- Responsible for all aspects of project management to include client relations, schedule development, team management, budget/scope adherence, and risk management.

Saudi Electricity Company

- Serve as subject matter expert on Kingdom of Saudi Arabia (KSA) Electricity End Use Study;
- Managed international team that collected data from 4,000 residences and 1,200 non-residential facilities;
- Developed baseline benchmarking energy consumption and consumers' views regarding electricity usage;
- Provided energy efficiency program recommendations.

Operations Management

Implemented new processes and best practices for DNV GL's Sustainable Use Strategies Division (annual revenue of \$28M) creating the framework for consistent project management and delivery across client base.

- *Selected by executive management to standardize project management and operational processes.*
 - Conducted a needs analysis interviewing Leadership, Project Managers, Sponsors, Senior Principals, and additional stakeholders to identify project delivery and operational gaps;
 - Identified and proposed a Project Management Office (PMO) as solution;
 - Presented cost/benefit analysis and gained consensus to establish the PMO;
 - Led cultural and operational integration of PMO; developed and trained Project Managers and team members;
 - PMO implementation resulted in: *45% reduction in late deliveries / 90% reduction in budget overruns;*
 - PMO introduced as *competitive advantage* in proposals and was instrumental in winning additional contracts.

- Served as internal Program and Project Management advisor and subject matter expert.
 - Member of Project Management Steering Committee which developed an internal company-wide curriculum;
 - Deployed a project management tracking solution across business line that supported 150+ projects;
 - Co-led development and implementation of Data Security Protocols addressing data transfer, storage, de-identification and sanitation of Personally Identifiable Information (PII);
- Developed and delivered operational trainings promoting strategic organization-wide standardization and growth including but not limited to; risk management, effective team management, and data security.

Edison Electric Institute (EEI) Washington, D.C.
Senior Project Consultant: 2007-2011

Member-Based Portal Sites: Project Manager

- Total annual cost savings - Added value of \$440K annually.

Technical Mapping Solutions: Project Co-Lead

- Total annual cost savings - Added value of over \$150k.

Spare Transformer Equipment Program (STEP) Database: Project Manager

- Developed real-time access to program data by replacing manual processes resulting in substantial cost and time savings with significant improvements in data integrity and quality.

EEI Smart Grid Team: Lead role

- Coordinated with internal Smart Grid team and member utilities to develop unified principles and positions to shape policy and technical standards for the national Smart Grid initiative.

CRS Charities Lorton, VA
IT Consultant/Project Manager: 2003/2006-2007

- Contracted to perform a company-wide technical assessment on behalf of the CEO and CIO;
- Conducted system buy-versus-upgrade analysis and business processes audit for the organization's donor database, which contains over a million contacts and tracks \$10M in donations annually;
- Implemented several web-based initiatives including a website redesign, online grant management system, and donation inventory/tracking tool.

Personal Travel/ Development in Argentina and Peru 2004-2006

- Planned and completed a multi-country motorcycle tour through North, Central, and South America;
- Developed fluency in Spanish.

Core Software Technology McLean, VA
Marketing Manager 1998-2002

- Planned, budgeted, managed, and executed an integrated marketing and communications strategy for the company's software, integration services, and E-Commerce portal;
- Managed media and public relations, trade shows, product launches/positioning, and advertising campaigns;
- Achieved 45% annual growth in sales and increased press list by 500%.

EDUCATION, SKILLS, & AFFILIATIONS

- Double Major: B.S., Biology and B.S. Environmental Science **College of William and Mary**
- Executive Leadership Coaching – Selected by Director of the Georgetown Leadership Program to participate in series of one-on-one leadership coaching sessions.
- Fluent Spanish and conversational French (formerly fluent).
- Certified Project Management Professional (PMP).
- Member, Project Management Institute.
- Founder and President of Queue Street Investors Club.
- Former Club President, PowerToasters, Toastmasters International.
- Former team captain for William and Mary and Gonzaga College High School Rugby Clubs.

Access letters of recommendation and other relevant information at: <http://www.JustinHoltzman.com>